

COMMERCIAL FINANCE LOAN APPLICATION

Date _____

Applicant _____ Phone (____) _____

Address _____

City _____ State _____ Zip _____

Contact _____ Phone (____) _____ Title _____

Business Started _____

Business Style: [] Partnership [] Ltd. Partnership [] Proprietorship [] Corporation

If Corporation: _____ [] Branch [] Subsidiary

(State of Incorporation) (Date)

Reason for Loan: _____

List (*with titles*) all Principals:

Dun & Bradstreet Rating: [] Yes [] No

_____ Report Ordered _____ (Forward copy of Transmittal Memo)

(Rating) (Date)

Type of Business: (*Be specific as to products or service handled, secure product literature & pricing*)

Describe: _____

Bank Reference(s): (*Identify as (A) and (B) for information on more than one bank*)

(A) _____

(Bank Name) (Branch)

(Address)

(Officer to Contact) (Telephone)

(B) _____

(Bank Name) (Branch)

(Address)

(Officer to Contact) (Telephone)

Services Provided by Bank Above:

(A) _____

(B) _____

Trade References: (*To cover representative number & amounts in relation to Financial Statement.*

Attach additional schedule, if necessary)

(1) _____

(Supplier's Name) (Complete Address) (Normal Terms)

(2) _____

(Supplier's Name) (Complete Address) (Normal Terms)

(3) _____

(Supplier's Name) (Complete Address) (Normal Terms)

Present Finance Source: (Include Company Name, Address, Telephone #, Person to Contact, Description of Program, Rate - if possible, Reserve - if any, % of Advance, etc.)

Marketing Methods & Areas: (e.g. # of Salesmen, Service Arrangements, Area Covered, etc.)

Describe Types of Customers: (Secure examples of recent sales)

Does Applicant Have an "In-House" Finance Plan? (if "Yes", is business entity & name the same as applicant?)

No Yes

Describe: _____

If Applicant is a Branch, Subsidiary, etc., Does Parent Have a Finance Affiliation?

N/A No Yes

Describe: _____

Average Finance Transaction Amount: \$ _____

Estimated Finance Volume Last 12 Months: \$ _____

Anticipated Finance Volume Next 12 Months: \$ _____

Line of Credit Requested: \$ _____

Financial Statement(s): (To be attached)

Secure last 2 year-end and most recent statements (If year-end more than 6 months old), or last 2 year-end F/S if interim F/S not available, to consist of at least the Balance Sheet and Profit & Loss Statement. Statements should be signed by Vendor, unless prepared by CPA.

Tax Returns: (To be attached)

Last 2 years IRS returns on principals required.

I (WE) HEREBY CERTIFY THAT THE NET WORTH OF THE APPLICANT AND/OR THE FAIR MARKET VALUE OF THE COLLATERAL AVAILABLE TO THE LENDER AS SECURITY IS \$_____ AND THAT THE LENDER MAY RELY UPON THIS AND ALL INFORMATION HEREIN FOR LOAN EVALUATION.

(Signature of Applicant)

Date _____
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